

# Sean Conroy

*Technology Executive | PE Value Creation & Product Innovation*

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A technology executive who drives significant enterprise value, this leader has a distinguished career leading organizations through turnarounds, hyper-growth, and digital transformation. With a unique blend of C-level business acumen and deep technical expertise, he excels at aligning technology with financial objectives for private equity-backed and founder-led companies.

His career includes architecting mission-critical, high-availability infrastructure for a major airline, Virgin America, establishing a foundation in operational excellence and reliability at scale. He then stepped into a pivotal leadership role as Acting CIO at AutoAnything, a PE-backed e-commerce company. There, he led the technology side of a complete business turnaround, growing revenue from \$150M to \$250M, restoring profitability, and reducing IT operating expenses by 80% while reporting directly to the CEO and board.

More recently, as Director of Technology for TEAM Risk Management Strategies, he built the technology organization, strategy, and platform from the ground up. His leadership enabled the high-compliance services firm to scale headcount by over 200%, successfully directing migrations to NetSuite and Salesforce and establishing the company's SOC 2 and HIPAA compliance frameworks.

Currently, as the Founder of Inventive HQ, he operates a SaaS product studio, personally building and launching a portfolio of seven AI-native applications. This venture, combined with his bestselling book, "Cybersecurity for CEOs," demonstrates a command of modern technology—from serverless architecture to AI agents—and the ability to translate complex technical concepts into clear business strategy. He holds a CISSP and a B.S. in Business Administration.

## CAREER HIGHLIGHTS

- Led technology for an e-commerce turnaround, growing revenue from \$150M to \$250M and restoring profitability from a \$10M annual loss to a \$5M annual profit.
- Enabled 200%+ headcount growth (50 to 190+) by building the technology organization and strategy from the ground up.
- Authored "Cybersecurity for CEOs," an Amazon bestseller on managing cyber risk and building security-aware organizations.
- Founded a SaaS product studio, personally building and launching a portfolio of 7 interdependent products spanning developer tools, productivity, and AI.
- Re-platformed legacy on-premise systems to cloud-native PaaS solutions (Azure, GCP), enabling a without disruption transition to a fully remote workforce.