

Sean Conroy

TECHNOLOGY EXECUTIVE | PE VALUE CREATION & PRODUCT INNOVATION

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\$250M

REVENUE AFTER
TURNAROUND
(AUTOANYTHING)

80%

IT OPEX REDUCTION

200%+

HEADCOUNT GROWTH
SUPPORTED (TEAM RMS)

\$1M+

ANNUAL TECHNOLOGY
BUDGET MANAGED

WHERE I CREATE VALUE

PE-Backed Turnaround & Value Creation — Leads technology organizations through complete business turnarounds, restructuring IT from a cost center into a strategic growth driver. Partners directly with private equity sponsors and boards to execute value creation plans.

High-Growth Scaling & Transformation — Builds and scales technology organizations, platforms, and processes to support rapid business expansion. Leads enterprise-wide digital transformations, replacing legacy systems to enable growth without proportional increases in operating expense.

Cybersecurity & Compliance Governance — Establishes and matures comprehensive security and compliance programs for highly regulated industries. Translates complex technical risk into board-level strategy, ensuring adherence to standards like SOC 2 and HIPAA.

Product Innovation & AI Automation — Builds and operates commercial SaaS products and internal AI-driven tools that create new revenue streams and drive operational efficiency. Leverages modern serverless/edge architectures and AI agents to solve business problems.

Technology Modernization & Cost Optimization — Modernizes legacy infrastructure by migrating on-premise systems to scalable, high-availability cloud environments. Optimizes technology spend through vendor consolidation and efficient architectural design.

CAREER PATH

- 2025 - Present** **Founder & CEO**, Inventive HQ — Founded a SaaS product studio, building and launching a portfolio of 7 AI and developer-focused applications.
- 2021 - 2025** **Director of Technology (Head of IT)**, TEAM Risk Management Strategies — Built the technology organization and platform to enable 200%+ headcount expansion.
- 2017 - 2021** **Director of Technology (Acting CIO)**, AutoAnything — Led the technology turnaround for a PE-backed e-commerce firm, growing revenue from \$150M to \$250M and restoring profitability.
- 2012 - 2017** **Infrastructure Architect**, Virgin America — Architected and managed mission-critical infrastructure across 3 data centers, ensuring 99.99% uptime for flight operations.
- 2016 - 2017** **IT Consultant**, ASA Biotech — Designed and deployed secure IT infrastructure to support multi-site DNA sequencing operations.

COMPETENCIES

PE Value Creation

Technology Turnarounds

Board & Investor Reporting

Budget & P&L Management

Cybersecurity & Risk Governance

SOC 2 & HIPAA Compliance

Digital Transformation (ERP/CRM)

Cloud & Infrastructure Modernization

Enterprise Architecture

SaaS Product Development

AI & Process Automation

M&A Technology Integration

Global Team Building

Serverless & Edge Computing

Data Warehousing & Analytics